

# CONSOLIDATED UNAUDITED INTERIM FINANCIAL REPORT

FOR THE SIX MONTHS ENDED JUNE 30, 2012



CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME					
J\$,000	UNAUDITED Three Months Apr to Jun 2012	UNAUDITED Three Months Apr to Jun 2011	UNAUDITED Six Months Jan to Jun 2012	UNAUDITED Six Months Jan to Jun 2011	AUDITED Year Jan to Dec 2011
	2012	2011	2012	2011	2011
Sales (Cement Tonnes)-Local Sales (Cement Tonnes)-Export Sales (Clinker Tonnes)-Export	140,423 71,899	136,079 49,179 9,447	282,739 134,069	278,716 101,242 27,927	553,157 216,757 31,228
Revenue	<u>2,411,274</u>	1,964,428	4,714,450	4,028,543	8,033,786
Loss before interest, depreciation and tax Depreciation Impairment losses Operating loss Interest Income Debt restructuring costs Interest expense Loss on currency exchange Loss before taxation	(198,573) (90,242) - (288,815) 293 - (196,637) (92,994) (578,153)	(690,530) (99,310) - (789,840) 167 - (116,835) (5,853) (912,361)	(575,126) (188,327) - (763,453) 489 - (304,327) (136,275) (1,203,566)	(867,993) (198,736) - (1,066,729) 727 - (217,523) (2,874) (1,286,399)	(1,760,893) (518,402) (210,781) (2,490,076) 928 (28,487) (431,875) (34,485) (2,983,995)
Taxation credit		304,281		428,842	370,635
Loss for the period Total Comprehensive loss	<u>(578,153)</u> (578,153)	(608,080) (608,080)	( <u>1,203,566</u> ) ( <u>1,203,566</u> )	<u>(857,557)</u> (857,557)	(2,613,360) (2,613,360)
Loss per ordinary stock unit Cents - Basic & Diluted Operating Loss /Revenue Ratio	(\$0.68) (12%)	(\$0.71) (40%)	(\$1.41) (16%)	(\$1.01) (26%)	(\$3.07) (28%)

SEGMENT INFORMATION					
J\$'000	CEMENT	GYPSUM AND POZZOLAN	ADJUSTMENTS AND ELIMINATIONS	CONSOLIDATED	
UNAUDITED SIX MONTHS JAN TO JUN 2012					
Revenue					
External customers	4,690,346	24,104	- (404.045)	4,714,450	
Inter-segment Total Revenue	4,193	127,622	(131,815) (131,815)	4 71 4 450	
lotal Revenue	4,694,539	151,726	(131,815)	4,714,450	
Depreciation and amortisation	180,744	7,583	_	188,327	
Segment (loss)/profit before taxation	(1,218,587)	15,021	-	(1,203,566)	
Operating assets	9,323,228	377,392	(374,199)	9,326,421	
Operating liabilities	10,254,633	163,006	(296,845)	10,120,794	
Capital expenditure	83,394	1,836	-	85,230	
UNAUDITED SIX MONTHS JAN TO JUN 2011					
Revenue External customers	0.051.510	77.000		4 000 540	
Inter-segment	3,951,513 4,669	77,030 81,792	(86,461)	4,028,543	
Total Revenue	3,956,182	158,822	(86,461)	4,028,543	
	3,555,152		(00,101)	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Depreciation and amortisation	190,751	7,985	-	198,736	
Segment loss before taxation	(1,211,737)	(74,662)	-	(1,286,399)	
Operating assets	9,172,868	360,734	(264,046)	9,269,556	
Operating liabilities	7,152,992	111,331	(159,763)	7,104,560	
Capital expenditure	69,161	421	-	69,582	
AUDITED YEAR JAN TO DEC 2011					
Revenue					
External customers	7,933,992	99,794	-	8,033,786	
Inter-segment	9,729	206,305	(216,034)		
Total Revenue	7,943,721	306,099	(216,034)	8,033,786	
Depreciation and amortisation	501,368	17,034	-	518,402	
Impairment losses	210,781	-	-	210,781	
Segment loss before taxation	(2,902,058)	(108,867)	26,930	(2,983,995)	
Operating assets	8,780,573	279,416	(109,606)	8,950,383	
Operating liabilities	8,493,392	80,050	(32,252)	8,541,190	
Capital expenditure	97,767	326	-	98,093	

## **DIRECTORS' STATEMENT**

The Company reported a significant improvement in performance for the second quarter of 2012 compared to the first quarter. Operationally, some of the challenges in the first quarter were addressed and both clinker and cement production improved. Export cement sales volumes also increased, rising to 16% above the first quarter and this, coupled with better export. prices, led to a 24% increase in export revenue. As mentioned in the first quarter Directors' Statement, the labour strike at our parent company, quarter Directors' Statement, the labour strike at our parent company, Trinidad Cement Limited (TCL), resulted in increased exports at very favourable prices during this period providing a temporary 'windfall' to Carib Cement. As a result, the Company recorded a consolidated loss before interest, depreciation and taxation of \$199 million for the second quarter

interest, depreciation and taxation of \$199 million for the second quarter of 2012, compared to a loss of \$691 million in the corresponding period of 2011.

For the first six months of 2012, the Company reported an operating loss before interest, depreciation and taxation of \$575 million which represents a \$293 million improvement over the corresponding period of 2011. However, finance charges doubled from \$220 million to \$441 million, the top recent interest charges in relating to the debt rectucturing due to increased interest charges in relation to the debt restructuring exercise and foreign exchange translation losses. The Jamaican dollar devalued against the United States dollar by approximately J\$2.02 over this period compared to approximately 13 cents in 2011. As a result, the loss before taxation credits was \$1,204 million, marginally better than the loss before tax credits of \$1,286 million in 2011.

Brian Young

Chairman August 3, 2012

AN W Dr Rollin Bertrand Director/Group CEO August 3, 2012

The Company's working capital has improved from a negative position at December 31, 2011 [\$588m negative] to a positive of \$610m at June 30, 2012. This change was mainly due to short term debt being transferred to long term as part of the debt restructuring agreement. Group equity however shows a negative position of \$794 million and consequently Carib Cement continues to rely on the support of its parent company to continue

With improved cash flow from operations, critical spares and consumables With improved cash flow from operations, critical spares and consumables are now being sourced to support plant operations. While the full benefits will not be seen until 2013, improved clinker and cement production are projected for the last two quarters of 2012. The domestic market continues to remain depressed and very competitive, with the continuing presence of dumped cement in the market. However we have continued to grow our exports sales and expect to make further strides in this area over the rest of the year. The Company has entered into two contracts to supply bulk cement in Altiliand the Eastern Caribbean and all efforts have been directed. cement to Haiti and the Eastern Caribbean and all efforts have been directed to maintain the increased export volumes over the coming months. At the Group level, TCL is in negotiations with a regional producer to enter into a strategic initiative that could provide further opportunities for Carib Cement to improve utilization of assets and increase export sales.

other obligations from current to long term resulted in the net change in working capital that impacted cash flows of \$783 million

CONSOLIDATED STATEMENT OF FINANCIAL POSITION				
J\$'000	UNAUDITED	UNAUDITED	AUDITED	
	30.06.2012	30.06.2011	31.12.2011	
Non-Current Assets	5,671,572	6,347,468	5,771,250	
Current Assets	3,654,849	2,922,088	3,179,133	
Current Liabilities	(3,044,894)	(5,008,607)	(3,767,676)	
Non-Current Liabilities	(7,075,900)	(2,095,953)	(4,773,514)	
Total Net Assets	(794,373)	<b>2,164,996</b>	409,193	
Ordinary share capital Preference share capital Realised capital gain Accumulated loss Group Equity	1,808,837	1,808,837	1,808,837	
	1,339,650	1,339,650	1,339,650	
	1,413,661	1,413,661	1,413,661	
	(5,356,521)	(2,397,152)	(4,152,955)	
	(794,373)	<b>2,164,996</b>	409,193	

CONSOLIDATED STATEMENT OF CASH FLOWS			
J\$'000	UNAUDITED Six Months Jan to Jun	UNAUDITED Six Months Jan to Jun	AUDITED Year Jan to Dec
	2012	2011	2011
Loss before taxation Adjustment for non-cash items	(1,203,566) 641,254 (562,312)	(1,286,399) 413,575 (872,824)	(2,983,995) 1,199,561 (1,784,434)
Changes in working capital Taxation (paid)/credited	782,996 (1,500)	1,124,860 191	(122,393) (24,770)
Net cash generated by/(used in) operating activities  Net cash used in investing activities	219,184 (82,440)	252,227 (71,321)	(1,931,597) (96,359)
Net cash provided by/(used in) financing activities	34,098	(198,426)	2,161,284
Increase/(decrease) in cash and short term funds Cash and short term funds - beginning of period	170,842 119,231	(17,520) (14,097)	133,328 (14,097)
Cash and short term funds - end of period	290,073	(31,617)	<u>119,231</u>
Represented by:			
Cash and short-term deposits	290,600	83,540	153,584
Bank overdraft	(527) <b>290,073</b>	(115,157) (31,617)	(34,353) 119,231

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY				
7\$,000	UNAUDITED	UNAUDITED	AUDITED	
	Six Months	Six Months	Year	
	Jan to Jun	Jan to Jun	Jan to Dec	
	2012	2011	2011	
Balance at beginning of period	409,193	3,022,553	3,022,553	
Total Comprehensive loss	(1,203,566)	(857,557)	(2,613,360)	
Balance at end of period	(794,373)	2,164,996	409,193	

### Notes:

# **Basis of Preparation**

The summary consolidated financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summary consolidated statement of financial position, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows. These summary financial statements are derived from the unaudited consolidated financial statements of Caribbean Cement Company Limited and its Subsidiaries (Group) for the period ended 30 June 2012 which are prepared in accordance with International Financial Reporting Standards and the requirements of the Jamaican Company's Act.

Accounting Policies

Accounting policies used in the preparation of these financial statements are consistent with those used in the audited financial statements for the year ended December 31, 2011. The Group has adopted all new and revised accounting standards and interpretations that are mandatory for annual accounting periods beginning on or after January 1, 2012 and which are relevant to the Group's operations. The adoptation of these standards and interpretations did not have any material effect on the Group's financial position or results.

### 3. Segment Information

Management's prinicipal reporting and decision-making are by product and accordingly the segment information is so presented.

The Group's current economic environment is challenging and as a result, the Group has reported accumulated losses of \$5,356,521,000 as at 30 June 2012 and operating losses of \$763,453,000 for the six months to June 2012. The Group's current assets have exceeded its current liabilities by \$609,955,000 as at 30 June 2012. The directors consider that the outlook will remain challenging despite some recent positive indicators of growth in the domestic market for cement and plans for expansion into more lucrative export markets. The Group is currently negotiating the supply of a relatively large amount of cement to a new customer under a three year contract. That contract will make a significant contribution to the Group's forecasted turnover and net cash flow over the contract period. The Group is also pursuing a strategic initiative with a regional cement producer which would provide an opportunity for increased sales. Management has pursued a number of new markets and increased market share in existing ones with some level of success.

TCL Group has completed the restricturing of its debt including that of CCCL. The servicing of the restrictured debt will be over six years starting with interest in December 2012

The directors have concluded that despite positive developments over the past six months, there is still a material uncertainty about the Group's ability to continue as a going concern. Nevertheless, after making enquiries and considering the uncertainties, the directors have a reasonable expectation that the Group will have adequate resources (based on the plans and strategies as outlined in the preceding a reasonable expectation that the droup will have adequate resources based on the prais and a strategies as outlined in the preclaim paragraphs) to generate sufficient cash flows and return to profitability which will enable the Group to continue in operational existence in the foreseeable future. For these reasons, the directors continue to adopt the going concern basis in preparing these financial

## 5. Working Capital

Working capital change of \$1.2 billion, adjusted for change in the cash position was reduced to \$1 billion. The reclassification of debt and